

wifinity

Partnering With You To Deliver an Exceptional Experience

Partners



Balfour Beatty



Operating fast and cost effective managed internet services for student accommodation

Partnering with Wifinity will bring industry-leading connectivity, support, and help you drive innovation in your student housing.

Enabling you to stand out from the crowd

Students will not accept poor internet service—it's likely they've never known a time without it, so it's vital to a deliver fast and reliable service that they can access quickly.

With Wifinity's unique zero touch onboarding feature, they can do just that.

Students register before they arrive and once on site simply, enter a code to connect to their own private network that has site-wide roaming and unlimited downloads.





Transparent and flexible pricing

We believe in full transparency with our service and price. With a range of flexible options, you can bundle connectivity into your accommodation pricing or even join us in a revenue-sharing arrangement that will help boost your bottom line.

Innovation embedded into the very fabric of the building

With thorough site surveys and industry-leading technology, our network reaches every corner of your building enabling you to take advantage of the latest IoT innovation.

With their own secure private network, residents can connect Alexa and Chromecast devices, or ask Siri to keep an eye on the weather.

Building operators will be able to manage and control lighting, energy metering and even the environmental controls at the touch of a button.

Connectivity designed around you and your students

No matter where your students are within their building, they want to connect to fast and reliable WiFi without a second's thought.

That's why we create bespoke network designs built around the needs of your students and your building, to ensure site-wide coverage.

How we help you to deliver an exceptional customer experience

Whether you choose our white-labelled product, or use our Wifinity-branded service, we'll work alongside you to create a great experience for your students and operators.

Supporting Developers



Attractive proposition and great value



Flexible and transparent contracts



Bespoke network design to support Developer's needs



Integrate third-party solutions and services



APIs to integrate with property and building management systems

Supporting Your Business



Revenue-sharing opportunities



Fully managed service



IoT enabled



Dedicated account management team



24/7 network operations support

Supporting Your Students



Download HD content, make video calls, enjoy exceptional online gaming experience



Simple sign-up and instant connectivity



Unlimited downloads and devices



Site-wide roaming on a private home network



24/7 multi-lingual support

University of Sussex, Balfour Betty Case Study

The Project

The contract drafted in 2017 allowed Wifinity to provide fully managed internet access to the £150 million planned East Slope redevelopment. There is accommodation for 2,117 students living in a mix of town houses and flats. Wifinity was asked to provide a state-of-the-art network to the site's student accommodation, as well as the administration building.

Successes

The deployment, resulted in several benefits for the University, including a resilient and future-proofed network that can support very high speeds and has exceptional coverage and performance. A seamless Wi-Fi overlay throughout the entire estate and between buildings, ensuring no interruption to signals when moving between buildings was also met as well as internet access for residential conferences and summer schools using an alternative configuration to the one used by students, providing 48-hour guest access.

The project required a complex network design. This included the integration of building systems and admin ports where we deployed over 1,000 admin ports. Wifinity were tasked to design a network at East Slope to have no single point of failure and have a four-hour protection in the event of a power outage. The University specified that if power goes off at the site, the phones and the core network must stay online for up to four hours. Wifinity implemented advanced Uninterruptible Power Supply (UPS) technology to achieve this.



Wifinity are part of Balfour Beatty's team who successfully delivered the 2117 bed East Slope Residences Project. Wifinity provide wired and wireless internet for residents and have worked closely with our construction and facilities management teams to ensure that their services has been rolled out on time and in accordance with the University's service level agreement in four phases over a four year period. Throughout the project we have found the Wifinity's technical and service team to be professional, flexible and focused on providing an excellent internet experience for residents

Jerome Kearns, Development Director | Balfour Beatty Investments.complex.

Why Wifinity?

We are experienced connectivity specialists with a proven track record across multiple industries. We pride ourselves on taking the complexity out of connectivity, and we operate high-performance managed networks across our partners' locations. Our broadband is fully supported and easy to use.

Our experience covers social housing, private residential developments, holiday parks, and student accommodation. We can deliver at scale and operate large deployments, as well as offer flexibility for some of our smaller partners.

7 years

**Average years
customer relationship**

4.7 ★ Trustpilot

**Industry-leading
Trustpilot rating**

99.7%

**Connectivity
uptime**



What makes us different?

At Wifinity, we believe in building long-term relationships with our partners and customers. Your customers are our customers, and we put them at the heart of every solution that we create.

From our network performance to our costs, we pride ourselves on our transparency. We'll keep you up to date on how your network is performing and see our team as an extension of yours.

Your dedicated account manager, supported by our wider team, will work with you to make sure your customers remain connected to the services and content they love.



Fastest growing WiFi provider in Europe



Ethical growth and strong ESG targets



Backed by established British investment



wifinity

Getting in touch

Get in touch and start your journey towards great connectivity

sales@wifinity.co.uk
020 8090 1290

4.7 ★ Trustpilot



Ruckus Elite Partner

Your WiFi needs to stand up to every task, every day, from every user. CommScope RUCKUS® cloud-managed WiFi 6 access points (APs) were challenged to show that you can, too. In a recent, real-world stress test, the WiFi 6 cloud-managed APs outperformed competitors to take the top spot under pressure. From connecting and streaming to downloading and troubleshooting, RUCKUS rises to the occasion for exceptional experiences - for every user.



Download the report to see why Ruckus are Wifinity's preferred supplier